



Stable partner in unstable environment



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# **PROFILE**

#### **Profile**

The refining and petrochemical group Unipetrol is an important part of Czech industry. It is the largest crude oil processor, one of the most important plastic producers, and the owner of the largest fuel filling station network in the Czech Republic. In the field of refining and petrochemical production, the company is also a major player on the Central and Eastern European scale. The company has been part of PKN Orlen, Central Europe's largest refining and petrochemical group, since 2005.

Group companies primarily produce and market refining products, chemical and petrochemical products, polymers, fertilisers, and specialty chemicals. Important activities include the financing of in-house research and development. The Group employs approx. 4,000 people of various professions.

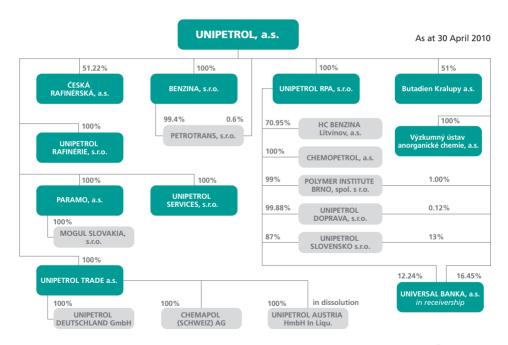
The Group's major companies in 2009 were subsidiaries:

- UNIPETROL RPA, s.r.o.
- BENZINA, s.r.o.
- PARAMO, a.s.
- ČESKÁ RAFINÉRSKÁ, a.s.

## Shareholders structure as at 31 December 2009

	Number of shares	% of issued shares
PKN ORLEN S.A.	114,226,499	62.99%
Others	67,108,265	37.01%
Total	181,334,764	100.00%

## Structure of the Unipetrol Group



# FINANCIAL DATA

#### Main financial indicators 2005-2009

(in thousands CZK)	2009	2008	2007	2006	2005
Revenues	67,386,500	98,143,951	88,462,174	93,698,270	80,946,337
EBITDA	2,778,468	4,480,503	8,297,652	7,825,742	9,505,133
EBIT	(653,725)	1,002,619	4,812,047	3,779,929	5,279,069
Net profit attributable to the parent company's shareholders	(840,295)	64,530	1,210,010	1,599,827	3,428,573
Net debt 1)	1,211,896	3,253,474	1,562,342	4,937,186	11,936,721
Gearing <sup>2)</sup>	3.20%	8.41%	3.74%	12.00%	30.07%
	2009	2008	2007	2006	2005
EBITDA per share	15.32	24.71	45.76	43.16	52.43
EBIT per share	(3.61)	5.53	26.54	20.85	29.13
CF from operations per share	20.59	23.23	22.19	40.74	39.64
EPS	(4.63)	0.36	6.67	8.82	18.92
DPS 3)		17.65			
Number of issued pieces of shares	181,334,764	181,334,764	181,334,764	181,334,764	181,334,764
	2009	2008	2007	2006	2005
EBITDA margin	4.1%	4.6%	9.4%	8.4%	11.8%
EBIT margin	(1.0%)	1.0%	5.4%	4.0%	6.5%
ROACE 4)	(1.4%)	1.9%	8.4%	6.2%	7.9%

<sup>1)</sup> Net debt = short and long-term interest-bearing debt - (cash and cash equivalents)

<sup>2)</sup> Gearing = net debt / total equity

<sup>3)</sup> DPS - payed out in the year (from last year profit or retained earnings)

<sup>&</sup>lt;sup>4)</sup> ROACE (Return On Average Capital Employed) = EBIT after actual tax rate / capital employed (shareholders' equity + net debt)

# Segmental financial data 2007-2009

(in thousands CZK)	Refining				Petrochemical	
	2009	2008	2007	2009	2008	2007
Revenues	49,812,357	72,590,116	69,457,121	25,343,226	34,887,598	40,709,814
EBITDA	(66,308)	1,057,903	1,815,337	1,772,354	2,262,401	5,485,353
EBIT	(1,176,794)	13,250	946,722	(94,923)	358,760	3,347,529

(in thousands CZK)	Retail			Oth	er and Eliminati	ons
	2009	2008	2007	2009	2008	2007
Revenues	7,604,814	10,003,909	8,817,674	(15,373,897)	(19,337,672)	(30,522,435)
EBITDA	1,065,126	774,059	845,504	7,296	386,140	164,963
EBIT	692,636	454,939	523,965	(74,644)	175,670	7,336

## Income statement 2005-2009

(in thousands CZK)			as restated	as restated	as restated
	2009	2008	2007	2006	2005
Revenue	67,386,500	98,143,951	88,462,174	93,698,270	80,946,337
Cost of sales	(65,229,622)	(93,470,658)	(78,121,286)	(82,974,055)	(70,661,101)
Gross profit	2,156,878	4,673,293	10,340,888	10,724,215	10,285,236
Other income	1,777,088	938,472	908,644	1,430,411	954,603
Distribution expenses	(2,025,040)	(2,274,478)	(2,914,419)	(3,234,455)	(2,976,608)
Administrative expenses	(1,342,875)	(1,662,195)	(1,926,301)	(2,130,579)	(2,085,252)
Other expenses	(1,219,776)	(672,473)	1,596,765	(3,009,663)	(896,205)
Results from operating activities	(653,725)	1,002,619	4,812,047	3,779,929	5,281,774
Finance income	97,918	222,823	261,023	523,983	106,580
Finance expenses	(661,925)	(1,204,305)	(3,156,943)	(1,114,248)	(1,044,129)
Net finance costs	(564,007)	(981,482)	(2,895,920)	(590,265)	(937,549)
Share of profit of equity accounted investees					(40,534)
Profit / (loss) before income tax	(1,217,732)	21,137	1,916,127	3,189,664	4,303,691
Income tax credit	372,458	44,554	(649,821)	(1,496,389)	(893,876)
Profit / (loss) for the period	(845,274)	65,691	1,266,306	1,693,275	3,409,815
attributable to:					
Owners of the Company	(840,295)	64,530	1,210,010	1,599,827	3,431,277
Non-controlling interests	(4,979)	1,161	56,296	93,448	(21,462)
Profit / (loss) for the period	(845,274)	65,691	1,266,306	1,693,275	3,409,815
Basic and diluted earnings per share (in CZK)	(4.63)	0.36	6.67	8.82	18.92

## Balance sheet (assets) 2005-2009

(in thousands CZK)		as restated	as restated	as restated	as restated
Assets	2009	2008	2007	2006	2005
Non-current assets					
Property, plant and equipment	35,811,639	36,667,494	35,802,089	34,096,547	42,919,439
Investment property	162,627	160,057	162,955		341,141
Intangible assets	1,616,589	1,567,691	1,689,870	1,656,404	1,744,952
Goodwill	51,595	51,595	51,595		
Other investments	198,343	203,640	205,904	3,710,018	3,786,255
Non-current receivables	121,179	145,111	115,820	202,398	130,007
Derivative fianancial instruments		76,991		45,045	16,753
Deferred tax asset	99,409	17,399	23,924	70,895	51,044
Total non-current assets	38,061,381	38,889,978	38,052,157	39,781,307	48,989,591
Current assets					
Inventories	8,598,273	7,211,638	10,322,528	7,872,513	10,825,958
Trade and other receivables	9,310,024	9,234,316	13,010,664	11,589,306	12,324,194
Prepayments and other current assets	230,626	435,464	178,178	825,551	579,191
Short-term financial assets held to maturity	359,405				
Loans granted	250,214	300,031			
Derivative finacial instruments	137,423	72,172	1,315	6,847	7,633
Income tax receivable	37,730	567,722	160,405	173,850	134,772
Cash and cash equivalents	1,185,721	952,207	3,084,285	4,329,852	3,501,967
Assets classified as held for sale	78,333	78,333	1,261,333	7,327,762	78,334
Total current assets	20,187,749	18,851,883	28,018,708	32,125,681	27,452,049
Total assets	58,249,130	57,741,861	66,070,865	71,906,988	76,441,640

# Balance sheet (equity and liabilities) 2005-2009

(in thousands CZK)		as restated	as restated	as restated	as restated
Equity and liabilities	2009	2008	2007	2006	2005
Equity					
Share capital	18,133,476	18,133,476	18,133,476	18,133,476	18,133,476
Statutory reserves	2,425,274	2,173,616	2,042,971	1,759,163	1,554,972
Other reserves	33,615	35,864	16,875	(11,848)	(23,620)
Retained earnings	17,278,971	18,359,613	21,623,146	20,695,309	19,323,215
Total equity attributable to equity holders of the Company	37,871,336	38,702,569	41,842,141	40,576,100	38,988,043
Non-controlling interests		210,271	295,928	584,094	707,587
Total equity	37,871,336	38,912,840	42,112,397	41,160,194	39,695,630
Non-current liabilities					
Loans and borrowings	2,012,000	2,084,000	2,156,000	4,472,547	8,769,489
Deffered tax liability	1,714,928	2,131,330	2,271,998	2,627,520	2,847,619
Provisions	355,891	357,756	422,044	531,228	811,474
Finance lease liability	19,363	36,356	121,531	203,892	279,470
Derivative financial instruments				4,583	13,962
Other non-current liabilities	165,033	220,089	219,317	220,163	232,543
Total non-current liabilities	4,267,215	4,829,531	5,190,890	8,059,933	12,954,557

# UNIPETROL, a.s. | 2009 in numbers

(in thousands CZK)		as restated	as restated	as restated	as restated
Equity and liabilities	2009	2008	2007	2006	2005
Current liabilities					
Trade and other payables and accruals	14,595,230	11,659,905	16,112,509	15,817,944	16,995,591
Current portion of loans and borrowings	208,769	243,176	1,447,757	4,093,907	3,465,890
Short-term bank loans	140,068	1,749,553	804,531	374,686	2,795,710
Current portion of finance lease liabilities	17,417	92,596	116,808	122,006	128,129
Derivative financial instruments	307		13,712	4,766	12,495
Provisions	1,106,768	205,905	237,143	149,705	226,461
Income tax payable	42,020	48,355	35,119	706,131	167,177
Liabilities clasiffied as held for sale				1,417,716	
Total current liabilities	16,110,579	13,999,490	18,767,579	22,686,861	23,791,453
Total liabilities	20,377,794	18,829,021	23,958,468	30,746,794	36,746,010
Total equity and liabilites	58,249,130	57,741,861	66,070,865	71,906,988	76,441,640

## Statement of cash flow 2005-2009

(in thousands CZK)			as restated	as restated	as restated
	2009	2008	2007	2006	2005
Profit / (loss) for the period	(845,274)	65,691	1,266,306	1,693,275	3,428,573
Depreciation of the property, plant and equipment and amortisation of intangible assets	3,432,193	3,477,884	3,485,605	4,045,813	4,226,064
Negative goodwill derecognition	(86,640)	(39,422)			
Gain on disposals of property, plant, equipment and intangible assets	(1,330,121)	(194,403)	(225,185)	(490,995)	(574,462)
(Gain) / loss on disposals of subsidiaries		(252)	61,511	253,977	(2,211)
Group share of profit of equity accounted investees					40,534
Interest expense			253,269	566,821	735,799
Net finance costs	127,856	189,457			
Dividends income	(10,183)	(13,587)	(11,395)	(10,846)	(4,081)
(Reversal of) impairment losses on financial investments, property, inventory and receivables	(68,512)	312,084	9,476	(138,051)	154,908
Other non cash transaction	47,116	(108,532)	(42,387)	11,071	
Income tax credit	(372,458)	(44,554)	960,448	1,496,387	893,876
Foreign exchange gains			(49,097)	(273,236)	(56,322)
Impairment losses on assets classified as held for sale			2,470,948	1,669,916	
Operating profit before working capital changes	893,977	3,644,366	8,179,499	8,824,132	8,842,678
Change in trade and other receivables, repayments and other current assets	(1,337,959)	5,745,409	(2,911,660)	(545,836)	(2,107,665)
Change in trade and other accounts payable and accruals	3,219,120	(4,242,542)	792,892	532,897	1,657,013
Change in provisions	899,173	(98,685)	(15,502)	(76,788)	276,569
Interest paid	(341,416)	(366,954)	(633,849)	(505,851)	(716,314)
Income tax returned / (paid)	401,568	(468,531)	(1,388,242)	(841,486)	(763,586)
Net cash provided by operating activities	3,734,463	4,213,063	4,023,138	7,387,068	7,188,695

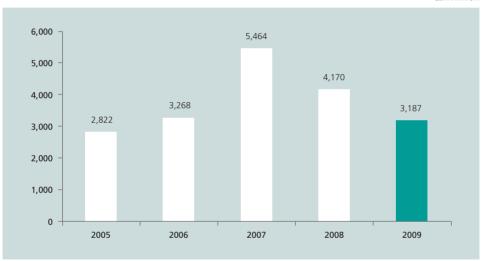
# UNIPETROL, a.s. | 2009 in numbers

(in thousands CZK)			as restated	as restated	as restated
	2009	2008	2007	2006	2005
Cash flows from investing activities:					
Acquisition of property, plant and equipment and intangible assets	(3,187,494)	(4,170,338)	(5,463,835)	(3,267,600)	(2,822,326)
Acquisition of additional shareholding in subsidiary	(107,070)	(47,403)	(334,848)		
Decrease of cash relating to disposal of subsidiaries			(1,298,725)	(70,612)	
Acquisition of short-term financial assets	(359,405)				
Purchase of financial investments				(3,603)	
Proceed from disposals of property, plant and equipment and intangible assets	1,769,208	164,104	278,646	641,004	908,875
Proceed from disposals of subsidiaries		252	5,513,625	971,544	871
Change in loans provided	62,457	(290,876)			
Proceed from disposals Aliachem and Agrobohemie		1,183,000			
Dividends received	10,183	13,587		10,846	4,081
Net cash used in investing activities	(1,812,121)	(3,147,674)	(1,305,137)	(1,718,421)	(1,908,499)

(in thousands CZK)			as restated	as restated	as restated
	2009	2008	2007	2006	2005
Cash flows from financing activities:					
Change in short-term bank loans			(2,221,503)	(121,730)	(3,200,861)
Change in loans and borrowings	(1,672,045)	(45,438)	(2,357,829)	(4,078,234)	(1,235,258)
Dividends paid	(16,783)	(3,152,029)			
Net cash used in financing activities	(1,688,828)	(3,197,467)	(4,579,332)	(4,199,964)	(4,436,119)
Net change in cash and cash equivalents	233,514	(2,132,078)	(1,861,331)	1,468,683	844,077
Cash and cash equivalents at the beginning of period	952,207	3,084,285	4,945,616	3,501,967	2,657,890
Cash and cash equivalents related to assets classified as held for sale			640,798		
Cash and cash equivalents at the beginning of period in balance sheet	952,207	3,084,285	4,329,852	3,501,967	2,657,890
Cash and cash equivalents at the end of period	1,185,721	952,207	3,084,285	4,970,650	3,501,967
Cash and cash equivalents related to assets classified as held for sale at the end of period				640,798	
Cash and cash equivalents at the end of period in balance sheet	1,185,721	952,207	3,084,285	4,329,852	3,501,967

# Capital expenditure 2005-2009

CZK million



Note: CAPEX from Cash Flow Statement (IFRS)

## Main investment projects in 2009

## UNIPETROL RPA, s.r.o.

Name of investment	Purchasing price	Invested in 2008 and earlier	Invested in 2009	Rate of completion (%)	Location	Financing method
Increase of polypropylene production to 275 kt/y	900	756	129	100	local	own resources
Revamp of the BA-102 pyrolysis furnace	127	35	92	100	local	own resources
Refurbishment of the BA-103 pyrolysis furnace	77		77	100	local	own resources
Refurbishment of the BA-101 pyrolysis furnace	48		48	100	local	own resources
Refurbishment of the 235 cooling tower (T 200)	135	90	45	100	local	own resources
Increasing the capacity of the steam cracker	577	472	22	100	local	own resources
Biofuel preparation and burning - stage 1	407	394	13	100	local	own resources

## ČESKÁ RAFINÉRSKÁ, a.s.

Name of investment	Purchasing price	Invested in 2008 and earlier	Invested in 2009	Rate of completion (%)	Location	Financing method
Modernisation of FCC's LPG section – phase 1	456	112	237	99	local	own resources
Recycle compressor 2512 - reliability improvement	97	34	63	100	local	own resources
Removal of electrical equipment from FAR 7	131	63	57	100	local	own resources
Slurry oil filtration	138	4	57	37	local	own resources
Increasing energy efficiency – phase 1	93	51	37	100	local	own resources
Steam cracker feedstock unloading	146	107	30	100	local	own resources
Tank farm Kralupy upgrade	141	86	25	94	local	own resources

## PARAMO, a.s.

Capital expenditure in CZK million

Name of investment	Purchasing price	Invested in 2008 and earlier	Invested in 2009	Rate of completion (%)	Location	Financing method
Intensification of HOSD-PS41 - phase 1 (hydrogen compressor)	50	21	23	100	local	own resources
Refurbishment of the VR28 storage tank	25		11	45	local	own resources
Upgrade of reactor 36R-321's control system	6		6	100	local	own resources
Upgrade of the process oil production unit (semi-pilot operation)	6		6	100	local	own resources
Expansion of modified bitumen production - phase 2	5		5	100	local	own resources

## BENZINA, s.r.o.

Name of investment	Purchasing price	Invested in 2008 and earlier	Invested in 2009	Rate of completion (%)	Location	Financing method
Cash register / card system replacement	169	35	87	78	local	own resources
Redesign and upgrade of the Benzina filling stations	57		57	100	local	own resources

## **Butadien Kralupy a.s.**

Capital expenditure in CZK million

Name of investment	Purchasing price	Invested in 2008 and earlier	Invested in 2009	Rate of completion (%)	Location	Financing method
New Butadiene 120 kt	1,231	534	508	99	local	own resources

#### UNIPETROL DOPRAVA, s.r.o.

Name of investment	Purchasing price	Invested in 2008 and earlier	Invested in 2009	Rate of completion (%)	Location	Financing method
Retrofit of the ZAES tank cars	72		72	100	local	own resources
Retrofit of an electric locomotive (class 121)	15		15	100	local	own resources
Retrofit of the rail car scale on track 106 in Kralupy	3		3	100	local	own resources

# **OPERATING DATA**

# Main operating data 2005-2009

kt

	2009	2008	2007	2006	2005
Fuels and other refinery products 1)	2,915	3,324	3,123	2,818	3,025
Petrochemicals 1)	1,825	1,830	1,660	1,480	1,560
Retail distribution 1)	494	501	498	443	368
Crude oil throughput	4,110	4,533	4,137	4,281	4,152
Utilization ration	75%	82%	75%	77%	75%
Light distillates yield (%) 2)	31%	31%	31%	32%	30%
Middle distillates yield (%) 3)	44%	44%	43%	40%	38%
Heavy distillates yield (%) 4)	10%	10%	10%	11%	14%
Unipetrol total refining capacity (mt/y)	5.5	5.5	5.5	5.5	5.5

<sup>1)</sup> Sales outside Unipetrol Group

<sup>2)</sup> LPG, gasoline, naphtha

<sup>3)</sup> JET, diesel

<sup>&</sup>lt;sup>4)</sup> Fuel oils, bitumen

## Volume sales 2005-2009

kt

	2000	2000	2007	2000	2005
Selected refinery products	2009	2008	2007	2006	2005
Gasoline	659	685	839	604	608
Diesel	1,482	1,700	1,555	1,460	1,396
JET	75	88	76	66	68
LPG	115	126	86	75	65
Fuel Oils	141	210	196	126	217
Bitumen	239	258	261	287	243
Selected Monomers & Agro	2009	2008	2007	2006	2005
Ethylene	143	148	52	51	76
Propylene	182	179	41	196	207
Benzene	36	27	33	22	4 1)
Urea	169	182	163	171	138
Ammonia	232	192	175	147	180
C4 fraction	144	165	20	157	156
Oxo-alcohols	18	56	54	52	50
Selected Polyolefins	2009	2008	2007	2006	2005
Polyethylene (HDPE)	286	286	264	287	293
Polypropylene	214	196	185	205	205

<sup>1)</sup> Resale from Česká rafinérská excluded

## **Employees**

#### Annual average FTE staffing levels in the Unipetrol Group

Company	2009	2008	2007	2006	2005
BENZINA, s.r.o.	93	100	101	119	163
CHEMOPETROL, a.s.				2,383	2,462
PARAMO, a.s.	717	771	799	844	879
UNIPETROL DOPRAVA, s.r.o.	459	488	491	513	514
UNIPETROL, a.s.	25	32	65	57	44
UNIPETROL TRADE a.s. 1)	19	28	32	38	38
UNIPETROL RAFINÉRIE, s.r.o.				56	54
UNIPETROL RPA, s.r.o.	2,058	2,161	2,210		
UNIPETROL SERVICES, s.r.o.	248	261	199		
PETROTRANS, s.r.o.	224	230	219	193	188
UNIPETROL SLOVENSKO s.r.o.	6	6	8	7	3
ČESKÁ RAFINÉRSKÁ, a.s. (51.22%)	340	347	352	352	354
KAUČUK, a.s. <sup>2)</sup>			480	929	974
Butadien Kralupy a.s. (51%)	2				
Total	4,191	4,424	4,956	5,491	5,673

<sup>&</sup>lt;sup>1)</sup> Unipetrol Trade Group consisted in 2009 of companies: UNIPETROL TRADE a.s., UNIPETROL DEUTSCHLAND GmbH, CHEMAPOL SCHWEIZ AG a UNIPETROL AUSTRIA HmbH in liqu.

<sup>2)</sup> Part of Group till 6/2007

# MARKET DATA

## Retail stations in the Czech Republic 1)

	2009	2008	2007	2006	2005
BENZINA	337	331	320	319	306
EURO OIL	191	192	196	197	193
SHELL	174	172	175	142	142
OMV	214	220	217	217	147
ARAL <sup>2)</sup>					69
ENI (AGIP) 3)	128	124	124	79	75
LUKOIL (JET) 4)	44	44	44		
JET				42	43
SLOVNAFT	30	31	31	32	33
ESSO 5)				45	42
Filling stations at supermarkets	69	63	61	60	49
Others	1,425	1,423	1,385	1,470	1,440
Total	2,612	2,600	2,553	2,603	2,539

<sup>&</sup>lt;sup>1)</sup> These are public multi-product filling stations with further spectrum of services (at the end of the period).

Source: Ministry of Industry and Trade of the Czech Republic.

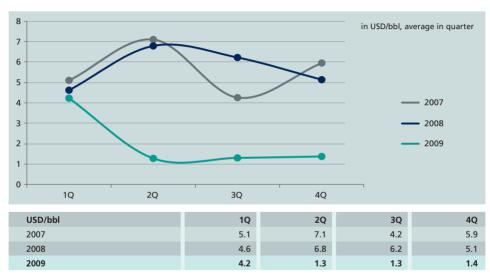
<sup>&</sup>lt;sup>2)</sup> ARAL filling stations have become a part of OMW network as of 1 January 2006.

<sup>&</sup>lt;sup>3)</sup> AGIP was renamed ENI at the beginning of 2010.

<sup>&</sup>lt;sup>4)</sup> LUKOIL purchased JET filling stations from ConocoPhillips in June 2007.

<sup>&</sup>lt;sup>5)</sup> ESSO filling stations have become a part of AGIP network in 2007.

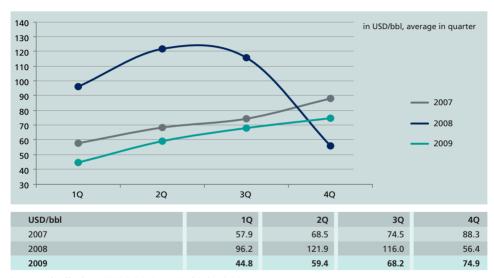
## Model refining margin



Calculation methodology: Unipetrol model refining margin = revenues from products sold (97% Products = Petrol 17%, Petchem feedstock 20%, JET 2%, Diesel 40%, Sulphur Fuel Oils 9%, LPG 3%, Sulphur 1%, Other feedstock 5%) minus costs (100% input = Brent Dated); product prices according to quotations.

Source of all quotations: Thomson Reuters

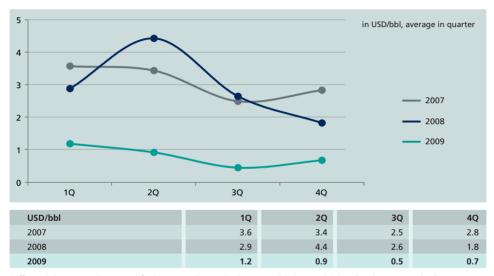
## Brent crude oil price



Brent crude oil price = CRUDE OIL: Brent Med Strip 10-24

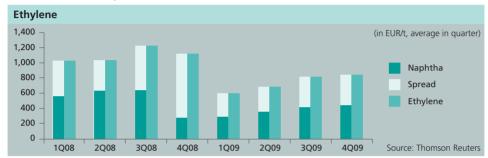
Source: Thomson Reuters

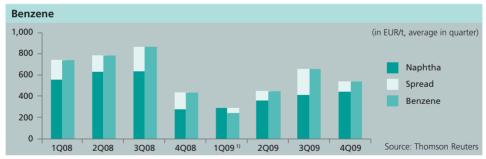
## Differential Brent-Ural



Differential Brent-Ural = spread fwd Brent Dtd vs Ural Rdam = Med Strip - Ural Rdam (Ural CIF Rotterdam)
Source: Thomson Reuters

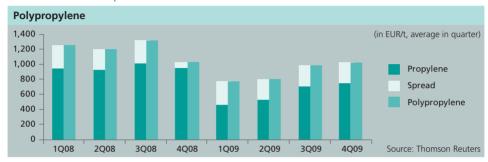
## Petrochemical spreads

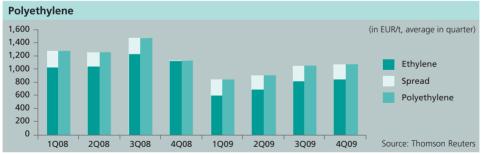




<sup>1)</sup> Negative spread in 1Q 2009

## Petrochemical spreads





#### Macroeconomic data 2005-2010

	2010 1)	2009	2008	2007	2006	2005
CZK/EUR (period average)	25.5	26.4	24.9	27.8	28.3	29.8
CZK/EUR (end of period)		26.5	26.9	26.6	27.5	29.0
CZK/USD (period average)	18.8	19.0	17.0	20.3	22.6	23.9
CZK/USD (end of period)		18.4	19.3	18.1	20.9	24.6
Fwd Brent crude Dated 2) (period average)	81.0	61.8	97.6	72.3	65.5	54.7
Fwd Brent crude Dated 2) (end of period)		77.7	37.6	95.7	59.5	57.9
GDP growth (real, y/y %)	1.5	(4.2)	2.5	6.1	6.8	6.3
Nominal GDP (bn CZK)	3,689	3,627	3,689	3,535	3,222	2,984
GDP per capita (EUR) 3)	13,700	13,100	14,200	12,300	11,100	9,800
Consumption of government (growth in %, const. pr.)	(1.1)	(0.2)	3.6	5.0	5.2	2.5
Inflation (avg., y/y %)	1.5	1.0	6.3	2.8	2.5	1.9
Unemployment (avg., %) 4)	9.4	8.0	5.4	6.6	8.1	9.0

<sup>1)</sup> Macroeconomic Forecast of Ministry of Finance

Source: Ministry of Finance Czech Rep., Thomson Reuters

<sup>&</sup>lt;sup>2)</sup> Brent crude Dated = CRUDE OIL: Brent Med Strip 10-24

<sup>3)</sup> Using current exchange rates

<sup>&</sup>lt;sup>4)</sup> Registered unemployment, Min. of Labour and Social Affairs

## Excise tax and import duties 1)

	EU min.	2010	2009	2008	2007	2006
	EUR/1000 I	CZK/1000 I				
Gasoline 2)	359	12,840	11,840	11,840	11,840	11,840
Diesel 3)	302	10,950	9,950	9,950	9,950	9,950
JET	302	10,950	9,950	9,950	9,950	9,950

<sup>&</sup>lt;sup>1)</sup> At the beginning of the year <sup>2)</sup> According to ČSN EN 228

Source: European Commission, ASPI (Automated system of legal information)

<sup>3)</sup> According to ČSN EN 590

### Quality standards

Gasoline standards		EU
	units	from 2009
Sulphur content	mg/kg, max.	10
Aromatics content	% vol., max.	35
Benzene content	% vol., max.	1
Olefins content	% vol., max.	18

	EU
units	from 2009
mg/kg, max.	10
% (m/m), max.	11
minimum	51
	mg/kg, max. % (m/m), max.

Source: ČSN EN 228 (Gasoline standards), ČSN EN 590 (Diesel standards)

In accordance with the Czech Rep. and EU legislation and the quality standards, biocomponents are added to the produced fuels.

In case of the diesel fuel sold at the filling stations the biocomponent is FAME in the quality compliant with EN 14214. As of 1 June 2010 6% of FAME will be added to the diesel fuel. The standard for diesel, determining what is being produced and sold on the market (CSN EN 590), allows for the maximum amount of FAME of 7%.

The biocomponent in motor gasolines (bioethanol) is added to the gasoline in the quality compliant with EN 15376. As of 1st June 2010 the amount of biocomponent in the automotive gasolines will be 4.1%. The standard for automotive gasolines, according to which they are produced and delivered to the market (CSN EN 228), allows the maximum amount of bioethanol of 5 %.

# **ANNEX**

## Conversion table

Basic data						
1 barrel	=	0.159	cubic metre	=	159	litres
1 m³	=	6.2898	barrels	=	35.31	cubic feet
Crude oil and products						
1 tonne of crude oil	=	7.4	barrels of crude oil (assuming a specific gravity of 34° American Petroleum Institute - API)			
1 barrel of crude oil per day	=	50	metric tonnes of crude oil per year			
1 tonne of LPG	=	11.6	barrels	=	1.84	m³
1 tonne of gasoline	=	8.4	barrels	=	1.34	m³
1 tonne of jet fuel	=	7.9	barrels	=	1.26	m³
1 tonne of diesel	=	7.4	barrels	=	1.18	m³
1 tonne of fuel oil	=	6.4	barrels	=	1.02	m³
1 tonne of lubricants	=	7.1	barrels	=	1.13	m³
1 tonne of bitumen	=	6.2	barrels	=	0.99	m³
1 tonne of aromatics	=	7.2	barrels	=	1.14	m³
1 tonne of refined petroleum products	=	7.9	barelu (avg.)	=	1.26	m³

## Financial calendar 2010

Estimates of selected quarterly operating data of Unipetrol (trading statements)	
4Q 2009	2 February 2010
1Q 2010	22 April 2010
2Q 2010	29 July 2010
3Q 2010	21 October 2010
Quarterly consolidated results	
4Q 2009	25 February 2010
1Q 2010	13 May 2010
2Q 2010	31 August 2010
3Q 2010	10 November 2010
Audited FY 2009	30 March 2010
Annual report of Unipetrol	30 April 2010
Half-year 2010 results	31 August 2010
Semi-annual report	31 August 2010

Reuters code: UNPEsp.PR Bloomberg ticker: UNIP CP ISIN: CZ0009091500

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